

# **Company Profiles**

# WE SUPPORT YOU IN ACHIEVING A VALUABLE, HUMANE KNOWLEDGE SOCIETY

**Brussels-based** *EuroConseils sprl* and Helsinki-based *Conseils Oy* are specialised in Knowledge Society - related consultancy and advisory services. The Helsinki-based Secure Link Oy is specialised in distribution and provision of Trust and Security systems, solutions and products including smart cards.

# 1. CONSULTANCY AND ADVISORY SERVICES IN THE AREA OF TRUST AND SECURITY

We provide Consultancy, Advisory and Training Services in the area of Trust and Security, PKI - Digital Signature and Identity Management (e-IDM) to support the take up of Knowledge Society initiatives and projects on local, regional, national and European level. As an integral part of our activities, we follow the objectives of the Europe 2020 strategies, Digital Agenda and the Covenant of Mayors especially in the areas of productivity, e-Government, e-Health and climate change. To achieve the goals, we make use of the ICT and Best Practices e.g. PKI, certification and federation systems, public and private e-Services, virtual / cloud services, dematerialised paperless processes, electronic transactions, Telework and related activities, etc. supporting the conversion of the society to a real Knowledge Society.

# 2. PROVISION OF TRUST AND SECURITY SERVICE SYSTEMS AND SOLUTIONS

We Specialise in Creation, Setting up and Turn-key Provision of infrastructure and middleware systems, paperless service and transaction process solutions (including multi-purpose smart cards and solutions) based on PKI and Digital Signature.

### **Turn-key Concepts:**

**RegioPKI**<sup>®</sup> for Regions (scalable to national level) and regional authorities and organisations including SMEs and **BusinessPKI**<sup>®</sup> for large groups, organisations and international scale entities for e-Services, e-Business applications, services from cloud and electronic transactions. These are provided in close collaboration with our strategic technology partners and system providers with national / local partner support (potential partners are sought cross Europe).

- European websites: www.RegioPKI.com and www.SimplySecure.biz
- Finnish websites: www.conseils.fi and www.Securelink.fi

## **EXPERTS AND PARTNERS**

We form a virtual organisation and our network of experts and strategic partners have been selected for their experience and knowledge that complement our resources as required and it is by leveraging this additional resource of networking businesses that we deliver the best value to each client, however complex their requirements are.

### Mr Tapio Rissanen, Principal consultant & CEO of EuroConseils sprl, Chairman of the Board of Conseils Oy

Prior to joining the Information Society DG in 1995, Tapio Rissanen (Eur. Ing.) ran the EUinformation related consultancy companies Conseils Oy in Finland and EuroConseils sprI in Brussels in the roles of Senior Consultant and Managing Director. Within the eTEN programme, Tapio has been in charge of a number of Market Validation and Initial Deployment projects, also he has been dealing with strategic planning and the re-orientation of the programme towards the objectives of the eEurope 2005 initiative. Prior to eTEN, Tapio has also been a Project Officer within the IST and Telematics Application Programmes. He left the Commission in 2004. Before establishing the above mentioned companies, Tapio had been working in the areas of business development and international marketing within the Kone Corporation, and held the position of Commercial Counsellor at the Finnish Embassy in Brussels.



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# TRUST AND SECURITY IN THE KNOWLEDGE SOCIETY

We are specialised in strong authentication of user electronic identities, Digital Signatures for paperless processes in the areas of e-Government, e-Health, e-Inclusion and e-Business, Telework and identity management in Web 2.0 contexts.

Based on our long experience, we are experts in the following highly important areas for interactive electronic transactions and e-Services as part of the Knowledge Society RTD, pilot and implementation projects and studies in the areas of e-Government, e-Health, e-Inclusion, e-Business, telework and cross-border e-Services including social Web 2.0 and internet of things, Web 3.0.

## **PKI** SOLUTIONS AND SERVICES, SMART CARDS AND SECURE LOGIN:

We offer consulting, planning, project management and together with our technology partners also supplier services, including technology enabling the use of digital signatures and certificates (authentication, encryption).

## WEB SERVICE SECURITY SOLUTIONS FOR ELECTRONICALLY SIGNED AND SECURE E-SERVICES:

We offer solutions that enable use of public key certificates for security services. Our solution is built upon WS-Security based secure communications and messaging using qualified digital signatures, timestamps and end-to-end encryption with policy based key management including virtual and cloud services.

### **TRUST MANAGEMENT SERVICES:**

We offer managed PKI and certificate validation services including identity management (e-IDM) based on open standards for the whole e-Service process chain and constituency (professionals and citizens as users of the interactive ICT and RFID systems). Our trust services support use of different identity schemes, methods and technologies such as smartcards, mobile certificates, one-time-passwords and other security implementations.

### WEB 2.0 SOCIAL MEDIA IDENTITY SERVICES:

We offer services for enabling use of strong authentication, web single sign-on and registration, online privacy protection and fraud prevention in Web 2.0 social media and community services. We develop services taking advantage of innovative Internet standards such as SAML2, OpenID and OAUTH.

## **TRAINING SERVICES:**

We provide specialised training services and advice on the best use practices in the area of trust and security: tailor-made, in-house training sessions and programmes concerning PKI, digital certificates (digital signature, authentication, encryption, mobile PKI) identity management (e-IDM), security policies and implementations and related technologies.

### SOLUTIONS: PROXI-OFFICE AND TELEWORK

We provide specialised consultancy services and advice on all forms of telework and our Proxi-office solution for virtual organisations to fight effectively against climate change and traffic problems in urban areas.

**Proxi-office** is based on a simple concept: instead of commuting between home and congested city centre offices, employees using mainly computer and ICT for work can take advantage of both flexible mobility and the benefits of a proper office environment – Proxi-office - right in their neighbourhood in a walking or cycling distance from home.

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